

Harshal Rajesh Agrawal

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EDUCATION AND LEADERSHIP

Stanford University

Stanford, CA

B.S. in Computer Science, GPA: 3.8/4.0, ACT: 35/36, SAT: 1570/1600

Expected June 2025

- **Director of Venture-Capital-3 (VC3) for ASES:** Led a 10-person team to organize VC3, Stanford's premier startup-VC competition, and managed startup screening, VC outreach, and day-of logistics
- **Diversity, Equity, and Inclusion Chair for Sigma Phi Epsilon:** Implemented bias-prevention measures to create a more equitable recruitment process and taught weekly classes on meditation and mindfulness

PRODUCT MANAGEMENT EXPERIENCE

The Farmlink Project

San Francisco, CA

Product Management Intern

June 2023 - September 2023

- Conducted 5 requirements gathering interviews with stakeholders, developed user stories, and delivered a product roadmap outlining requirements and technical specifications for a new donor-facing portal
- Programmed the portal using Javascript and the Laravel MVC framework and took it from vision to launch

Orderio

Stanford, CA

Lead Product Manager and Founder/CEO

September 2021 - June 2023

- Raised \$600,000 in institutional venture capital to launch Orderio, a B2C startup in the food delivery-space
- Led a cross-functional team of 6 engineers, designers, and marketers to plan and execute 3 product launches, onboard 2000 plus customers in 3 cities, and fulfill more than \$20,000 worth of orders
- Interviewed 70 plus users, maintained a feedback-informed product backlog, and implemented Agile sprints on Jira to spearhead product growth from a no-code MVP to an IOS/Android mobile app
- Performed in-depth competitor analysis and collaborated with UI/UX designers to develop driver and customer user stories and feature specifications for product listing, delivery tracking, and order placement

TECHNICAL EXPERIENCE

Apple

Cupertino, CA

Machine Learning Intern

March 2021 - June 2021

- Decreased quality testing costs by programming a machine learning model using 168 million production data points that improved detection efficiency by 8x for faulty iPhones on the production line
- Orchestrated cross-team collaboration between Quality, Engineering, and ML teams for model creation

Henkel Corporation

Bridgewater, NJ

Applications Engineering Intern

July 2020 - September 2020

- Increased accuracy of critical test equipment by over 80% through Failure Mode and Effects Analysis
- Accelerated technical customer service response time by 2 days upon simulating 50 plus failure situations

HONORS

- **Bryan Cameron Impact Scholar:** 1 of 15 students selected nationally to receive a \$200k scholarship
- **Research Science Institute Scholar:** 1 of 100 students selected globally to conduct research at MIT
- **Gates Scholar (Hispanic Scholarship Fund):** 1 of 300 students selected nationally to receive a last-dollar scholarship for first-generation college students from low-income households

SKILLS AND INTERESTS:

- **Skills:** Design Thinking, Excel, Python, C++, Financial Modeling, Agile, and Virtual Collaboration
- **Interests:** Equal Access to Education, Painting Landscapes, Fantasy Football, and Harmful Algae Blooms